



# 15yr

Track record

# 39+

Professionals

# 103

Transactions

# 3.7bn

EUR invested

### Private debt at LGT Capital Partners

- Provided via LGT Private Debt (LGT PD), with focus on small- and mid-cap leveraged buyout transactions in Europe
- LGT PD ranks among the pioneers of the European private debt market, with a local presence in UK, Germany and France
- Structured the first unitranche transaction in Europe in 2007
- Stable and cycle-tested investment team that has worked together since inception in 2005
- Invested EUR 3.7 billion in 103 transactions and generated IRRs above 10%
- Proven deployment capacity of EUR 800+ million p.a. as a result of strong access to deal flow, based on an established network with 65+ private equity funds and 45+ intermediaries
- Strong alignment of interest due to significant commitment of the LGT Group Endowment and the management team
- Broad direct-lending capabilities and ability to invest across the entire capital structure of small and mid-sized enterprises, including senior-debt, unitranche, subordinated debt and equity

#### Unitranche

LGT PD provides unitranche, a bespoke debt-financing solution, combining senior and junior levels into one single tranche.

Due to the many advantages, borrowers typically pay a premium of up to 250 bps over traditional bank financing structures.

Lender has a senior position due to a security package including a share pledge allowing for taking control if need be. Board observer rights enable close relationship with shareholders and management.

#### Subordinated Debt

LGT PD is able to structure bespoke subordinated debt financing solutions, including mezzanine.

Subordinated debt helps to optimize the capital structure and allows for more senior debt. Pricing is up to 400bps over unitranche debt to reflect higher risk.

LGT PD only provides subordinated debt on a case-by-case basis.

#### Yield enhancement

In selected situations, in addition to unitranche and/or subordinated debt financings, LGT PD can also invest in minority equity positions.

Investments in these instruments allow for participation in the growth of the portfolio company's value, which helps to enhance overall yield.

## Private equity at LGT Capital Partners

- Track record since 1997 and currently USD 37+ billion AuM
- Large, stable and international team of more than 200 private equity professionals across Europe, the US and Asia-Pacific
- Integrated team approach when reviewing investment opportunities across primaries, secondaries and co-investments
- Synergy potential to provide LGT PD access to deal flow due to strong LGT Capital Partners private equity network

### Performance

One of the most consistently performing fund of funds managers.



### Awards

Frequent winner of industry awards.



### Influence

Rated Europe's second-most influential private equity investor in 2014, 2015 and 2016.



## ESG at LGT Capital Partners

The firm has a long-held commitment to incorporating ESG considerations into its client programs and its business overall. Since 2003, many of our investment programs have had a responsible investment clause written into their governing documents, authorizing us to exclude investments that are substantially exposed to arms-related activities, violations of human rights, irresponsible treatment of the natural environment or other non-ethical conduct of business. The firm has also been a signatory to the Principles for Responsible Investment (PRI) since 2008.

ESG analysis is an integral part of our private equity manager due diligence process, which we have developed to align with the UN's six Principles for Responsible Investment. Any opportunity that is ultimately recommended to our investment committee for approval will have been reviewed from an ESG standpoint. Subsequently, every investment is actively monitored for a wide range of risks, including those related to ESG.



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Note: ESG = Environmental, Social and Governance/2 UN PRI = United Nations Principles of Responsible Investing  
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 Note: data as of 30 September 2020